

REQUEST FOR EXPRESSION OF INTEREST
RESELLER OPPORTUNITY- Ecotech Converge

Ivanplats is committed to local development through procurement and/or supplier development opportunities.

An opportunity has been identified to assist a local entrepreneur (Company or individual) with entering a partnership arrangement with a national supplier of IT Services.

PACKAGE NUMBER	PACKAGE DESCRIPTION
IVP-EOI-ESD2401	Ecotech Converge

ECOTECH Converge is a well-established, experienced Information Technology, Managed Services and Security provider.

- 22+ year proven track record of being a trusted ICT infrastructure technology supplier and providing tailor made, turnkey ICT solutions.
- Provide customized solutions that range from traditional ICT through to cutting edge Cloud solutions.
- Provide well architected, cost effective, reliable and secure IT solutions scaling from the midmarket to the enterprise.
- Deliver Turnkey, As a Service Managed ICT solution.
- ECOTECH carries broad ICT top tier vendor accreditation and partnerships to provide best of breed, mature and holistic services and solutions.

Our Service offering includes:

- **Cloud Managed Services**
 - Cloud Productivity & Collaboration Solutions – Microsoft Office 365
 - Mimecast Messaging Hygiene, Archiving and Compliance Solutions
 - Cloud Migration, Transition and Adoption Professional Consulting and Support Services
- **Onsite or Remote Support Services**
 - End User Support & Maintenance Services
 - Server Support & Maintenance Services
 - Local Area Network, Wireless Networks, Wide Area Network, Datacenter and Cloud Networking Services
 - Managed Internet / Cloud Connectivity Services
- **Voice and Telephony Services**
 - Hosted VoIP Telephony Solutions
 - Dedicated, Onsite VoIP Telephony Solutions
 - Cloud Voice and Cloud PBX Solutions
 - Hybrid Cloud Telephony Solutions
- **Managed Connectivity Solutions**
 - Internet Connectivity (Fibre, Metro Ethernet, Wireless, MPLS, SD-WAN)
 - Managed Firewalling and Perimeter Security
 - Managed Routing and Switching



- Advanced Proactive Network Devices Management and Monitoring Services
- 3rd Party Call Management Services

Introduction to partnership and development opportunity.

Ecotech converge is seeking a Mokopane based company or individual as a partner for its planned expansion into Mokopane. Whilst training and development will be provided, it is imperative that the local candidate possesses wide ranging IT skills and qualifications to qualify for this opportunity.

Ivanplats (Pty) Ltd is issuing this Request for Expression of Interest on **behalf** of Ecotech Converge to attract interested Historically Disadvantaged South African (HDSA) suppliers and individuals that meet the minimum standards required by them.

1. GENERAL DESCRIPTION OF THE REQUIREMENTS AND TIMELINES

Identification and selection of suitable agent for MES

DESCRIPTION	END
Closing Date	24 May 2024
Shortlisting and Interviews	14 June 2024
Selection and Award	30 June 2024

2. SHORTLISTING PROCESS:

The following process will be followed to evaluate and select the preferred candidate:

- **Documentation review**- kindly ensure that **all** requested documentation is submitted and is legible. Should you require assistance with the copying or scanning of your documents, kindly visit the Ivanplats Cyber Centre at X1 for assistance.
- Shortlisted candidates will be further required to undergo the following process:
 - Panel Interview with representatives of Ivanplats and Ecotech Converge.
 - Full credit, criminal and qualification review

3. RESPONDING TO THE EXPRESSION OF INTEREST

3.1. Completed and Signed Letter/Expression of Interest with required documentation.

3.2. Should you not hear from Ecotech Converge within 30 days of the closing date, kindly consider your application unsuccessful.

Note, this Request for Expressions of Interest does not amount to any contractual obligation on the part of Ecotech Converge or Ivanplats to enter into any agreement with any applicant.

Ecotech Converge reserves the right to cancel, suspend, or withdraw the Request for Expressions of Interest process at any time and will not be responsible for any costs incurred by potential responders.



The prospective supplier/candidate is responsible for all costs associated with the preparation and submission of their Expression of Interest.

If any criteria within the Expression of Interest submission are determined to be non-compliant, the submission will not be processed. If, however, the Supplier/Candidate declares its non-compliance and offers an alternative solution that is acceptable, this may be considered. Any information and/or documentation given and later found to be incorrect shall lead to disqualification of the prospective Supplier/ candidate.

This document does not entail or imply any commitment on the part of Ecotech Converge and or Ivanplats, either financial or otherwise, nor shall it be considered a specific invitation to tender. This does not represent or constitute any obligation or commitment by Ecotech Converge or Ivanplats to enter into any agreement with any person, entity or organization.

Canvassing will lead to automatic disqualification of the prospective Supplier / Candidate

In the event that any information furnished is incorrect, inaccurate, misleading, or amounts to a misrepresentation of whatsoever nature, Ecotech Converge reserves the right, exercised in its sole and absolute discretion, to cancel your submission or take other appropriate legal action against your enterprise.

Ecotech Converge confirms it has not appointed or mandated any other agents or representatives to perform juristic or any other acts on behalf or in the name of Ecotech Converge and will not be held responsible for any expectations or obligations arising from agreements entered into between a third party and an unlawful representative acting as an agent.

4. Queries and Correspondence

- 4.1. All correspondence must indicate the above-mentioned Ecotech Converge Partnership Opportunity.
- 4.2. Any queries or clarifications shall be requested in writing via e-mail, to ivpesd@ivanplats.com

Closing Date: 24 May 2024

Please submit Expressions of Interest and all supporting documentation to the:

Tender Box at X1 at the Ivanplats Mine Gate / Security. Please mark Ecotech Converge Partnership Opportunity. **Att: ESD Department**

Late submission will not be acceptable. Any application(s) received after the closing date will be considered late and will be excluded.

Vendors/candidates who do not match the requirements will be excluded from the shortlisting and interview process. Priority will be granted to qualifying suppliers.

No email submissions will be accepted under any circumstances.

